# Steering Success: Strengthening Community Engagement Through Collaboration with AAAs in Rural Communities

2025 USAging Conference







### **Installing Blind Spot Indicators**

- Incentives
  - Screening
  - Closing gaps in care
  - Risk assessment
  - Quality measures
- Physician Fee Schedule
- Evidence-Based Programs
- Cost Savings







## **Bumps in the Road**







### Fueling Up: CBOs are a One-Stop Shop



- Geographic isolation does not mean a lack of innovation
- Rural value proposition is different than urban
- Service offerings:
  - Nutrition
  - Physical Activity
  - Social Engagement
  - Community Support





# Getting better at navigating complex systems over time

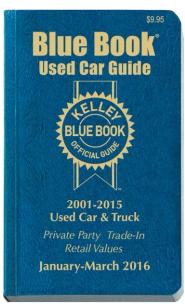






# Blue Book: Assessing the Rural Business Case

- Readmissions, ED visits, SNF placements, and Hospitalizations, Length of stay
- HEDIS, HOS, CAHPs
- Satisfaction, caregiver stress, social isolation, safety
- Risk stratification, "unable to contact" populations, needs assessments







### **Mechanic: Community Care Hub**



- Innovation, growth, and change
- Efficiency, standardization, and compliance
- Performance and quality
- Sustainability





### Working toward the same goals

- Improved health outcomes
- Better coordinated care
- Addressing non-medical drivers of health
- Enhanced services, geographies, and populations















#### **Take the Backroads**



- Local connections can foster larger, ongoing partnership
- Start small (local event, pilot, grant, test project)
- Cross-pollinate advisory councils, boards, taskforces, etc.





#### **Your Turn to Drive!**

- What "ins" do you have with health partners?
- What is your local value proposition?
- Where can you start?



